

# Overcoming barriers to bring agility to lawyers

**Ondřej Dvořák, Ph.D.**

Co-founder AgiLawyer



Question #1

**Who of you ever heard about agility  
in LAW?**



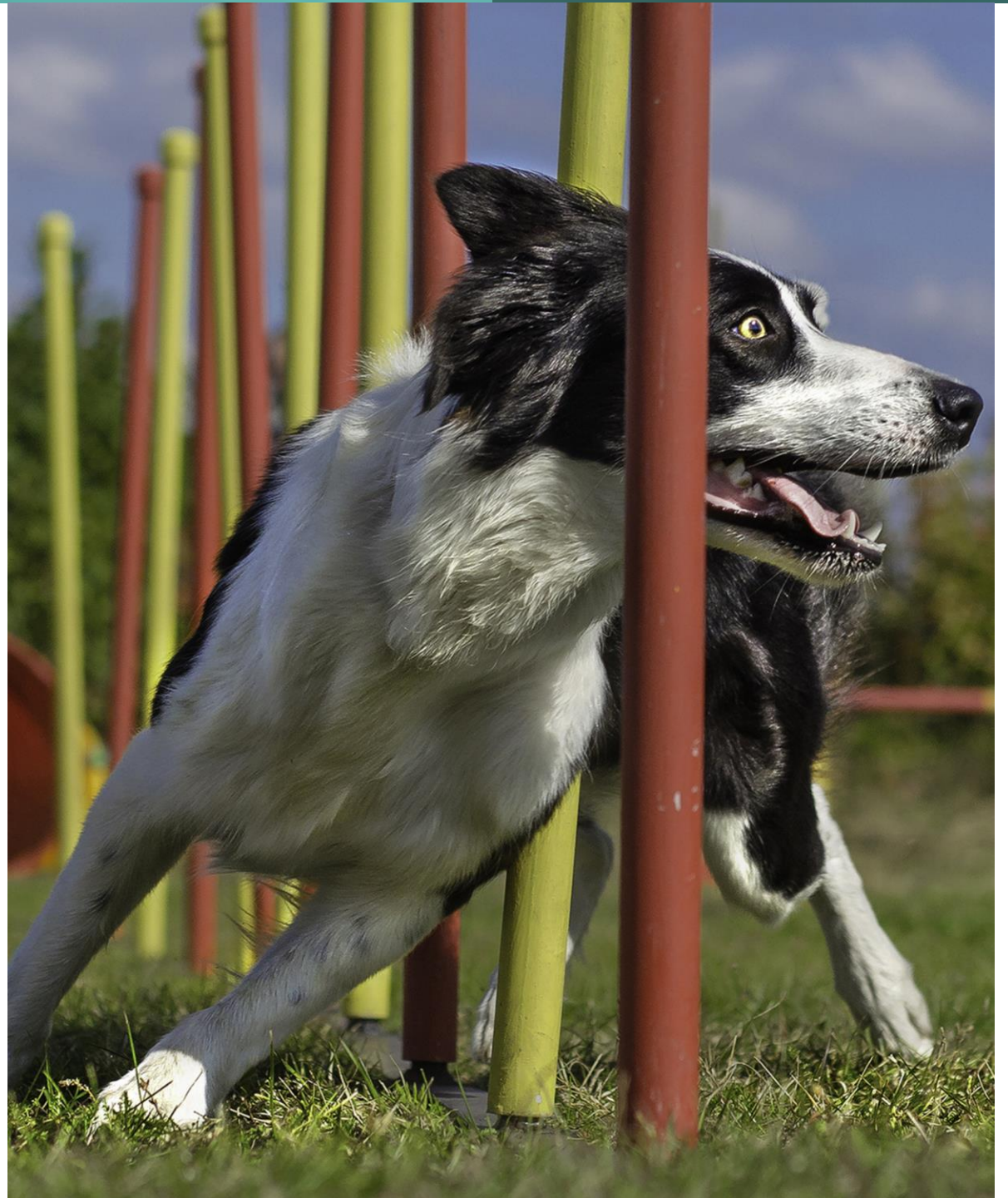
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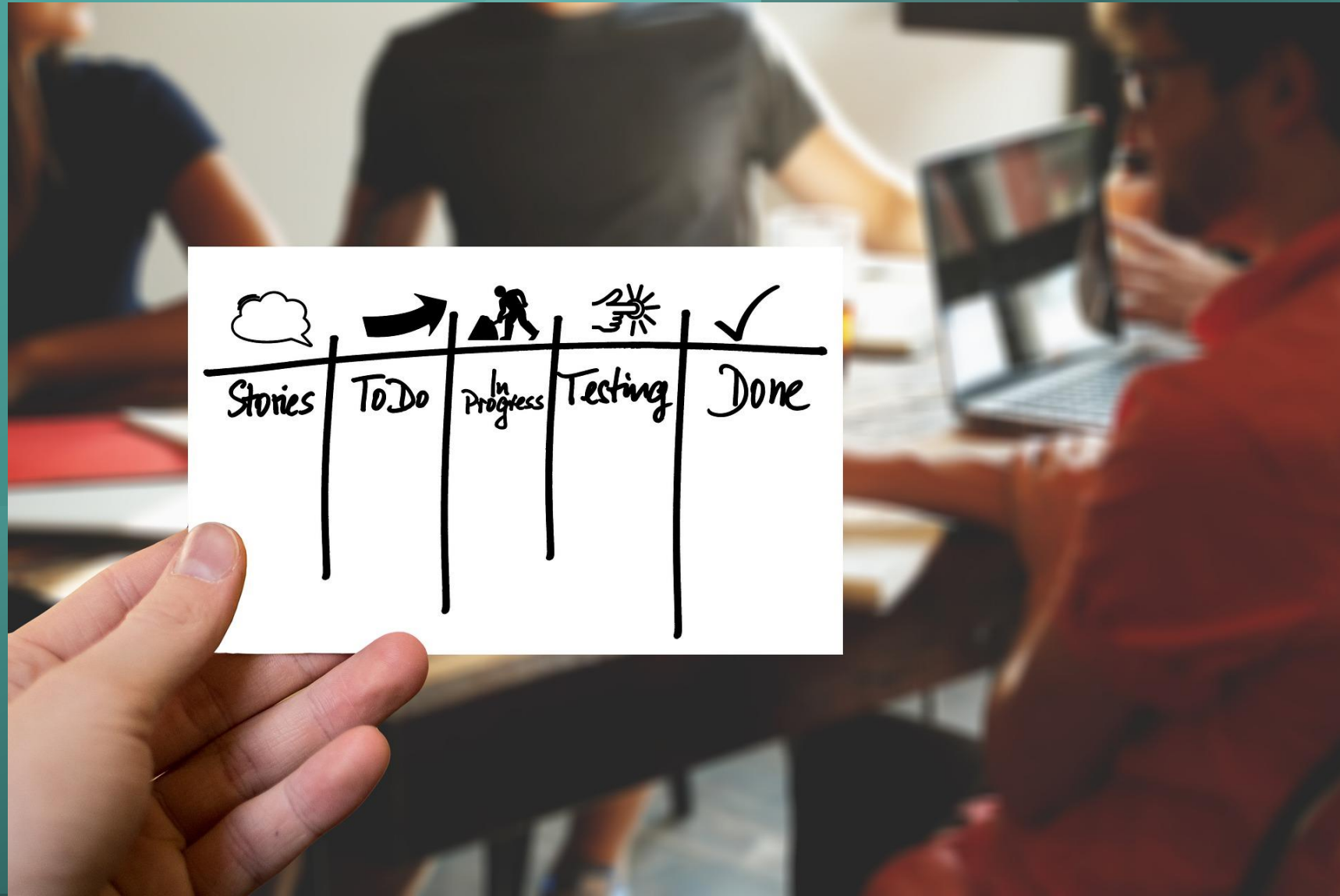
# Why agility & dogs?



# Why agility & lawyers?



# People in IT use tasks





HOLUBOVNÍČI



Pilot “Dove 4.0”

# What helped us speed up?



**LAST  
Business Agility  
Conference  
New York 2020**



# How have we moved forward?

# AGILE LAWYER



**AIJA legal conference**



**worldwide pro bono legal help for Ukrainian refugees**



# Research

- Clients & Clients relations
- People management
- Confidentiality & Conflict of Interest
- Security
- Finance management
- Work experience
- Marketing, Sales & Business Development
- Business Agility



[www.agilawyer.com/research.pdf](http://www.agilawyer.com/research.pdf)



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**What we learned about lawyers  
VS agility so far?**

51

50

52

# 1. People & Scrum Master



## Best Agile Transformation Initiative

for an organization that has visibly transformed itself at all levels through the application of the Agile mindset

This year's nominees are ...

**FedEx**  
Express

HOLUBOVA 'CZ

**PickMe**<sup>TM</sup>

[www.worldagilityforum.org](http://www.worldagilityforum.org)



2.

Lawyers'  
needs  
instead of  
agility



# Information tsunami



- Hello Lisa,
- our client Ondrej needs to register his new company. Can you meet him asap? It has the highest priority.
- The company must be in the business registry till the end of this week!
- Thanks,
- Bob

**U.S. Businesses may lose as much as \$1.2 trillion per year as a result of communication breakdowns.**

Source: Grammarly and Harris Poll



[www.grammarly.com/business/business-communication-report](http://www.grammarly.com/business/business-communication-report)

**Research on poor communication**

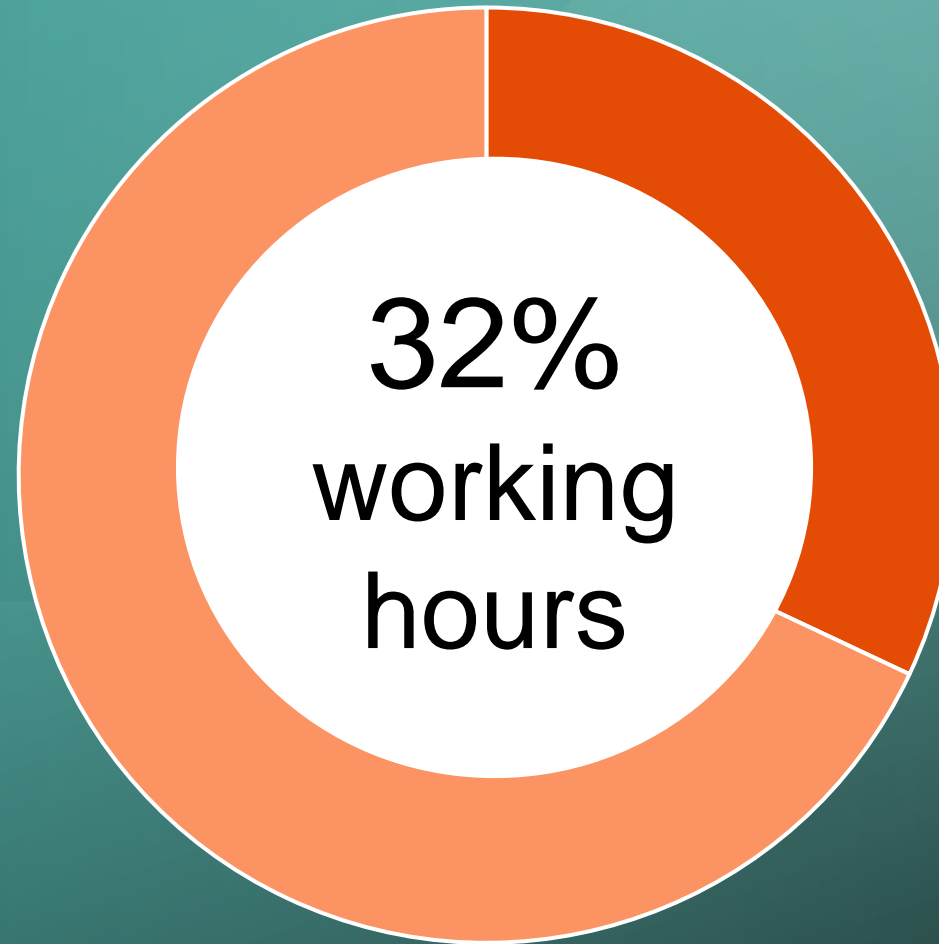


# How to convince lawyers?

## Emails

**1 day /  
week**

**wasted hours**



**64 %  
time**

**unproductive**



File Message Insert Options Format Text Review Help Tell me what you want to do

Paste Verdana 10 A A

Clipboard Basic Text

Address Book Names Check Names

Attach File Attach Item Signature

Assign Policy Follow Up High Importance Low Importance

Dictate Sensitivity Insights View Templates

Voice Sensitivity My Templates

Who should do it?

To lisa@lawfirm.com

Subject? Subject Ondrej's new firm registration

Client? Hello Lisa,

What does he need? Our client Ondrej needs to register his new company. Can you please prepare the documents and meet him to sign them? It has the highest priority.

Definition of Doing? The company must be in the business registry by the end of this week!

Definition of Done? Thanks, Bob

Due Date?

Verifier?

# Backlog of tasks

## Backlog



Name	Assignee	Priority
Register new firm	Lisa	High
Respond to new client inquiry	Charles	Normal
Represent client in court	John	Low
...	...	...

Task	Register new firm
Assignee	Lisa
Priority	High
Deadline	12.12.2021
Client	Ondrej
Verifier	Bob
Description	<ul style="list-style-type: none"><li>- Prepare documents</li><li>- Set up a meeting</li><li>- Sign documents</li><li>- Go to notary</li></ul>
Definition of Done	Link to the entry in public business registry attached

3.

Teach  
the team to  
do the  
teamwork



A white circle is centered on a teal background. Inside the circle, the text "Wrap up" is written in a black, sans-serif font. The background features a vertical teal bar on the right side and a horizontal teal bar at the bottom, creating a grid-like effect.

Wrap up

# How to overcome barriers to bring agility (not just) to lawyers?



1. Do a pilot project



2. Find communities to help speed up



3. Understand your customers more broadly



4. Scrum master in non-IT is not standard, yet no less important



5. Never sell agility, focus on needs



6. Teach the team to do the teamwork



# THANK YOU



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